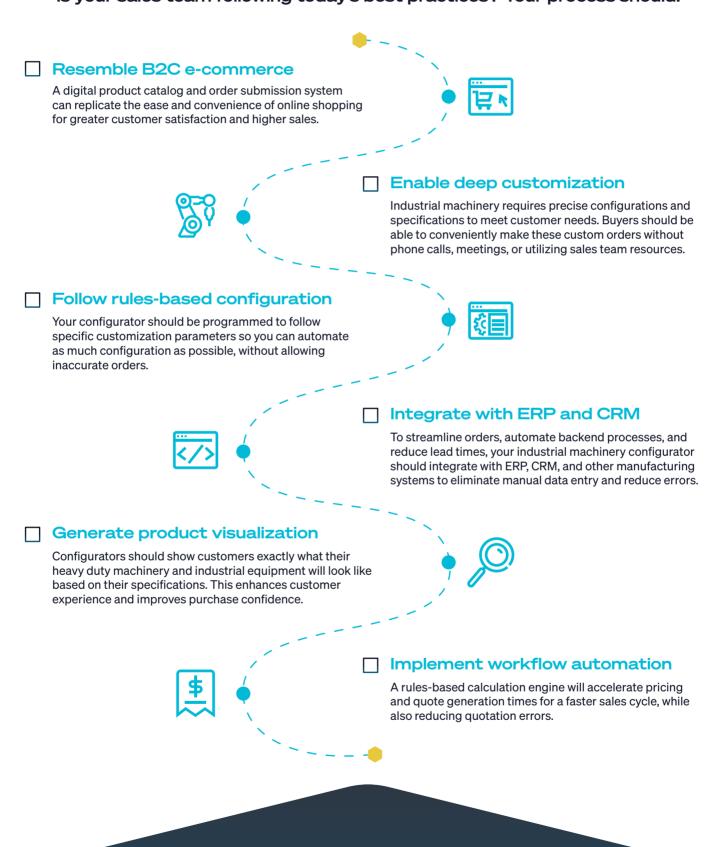


Quoting Best Practices for Industrial Manufacturing

The world relies on industrial machinery manufacturers, but even the most successful, long-established companies face threats from changing market conditions and new competitors. The rise of e-commerce and increasingly complex customer needs have also made the configuration, pricing, and quoting process even more difficult. Therefore, streamlining processes has become critical to success for industrial machinery manufacturers.

Is your sales team following today's best practices? Your process should:



Optimize industrial machinery quoting with CPQ

Configure, price, and quote (CPQ) software packages all of these configuration best practices into a single solution, streamlining customer experience, reducing errors, scaling volume, and optimizing the process for even the most complex orders. Configure One Cloud from Revalize is purpose-built to satisfy the most niche industries' needs, including industrial manufacturing.

